

TGV HIGH-SPEED RAIL IN FRANCE

SNCF—A LEADER AND PIONEER IN DEVELOPING INTERNATIONAL HSR SERVICES IN EUROPE

INTERNATIONAL TRAFFIC

29 M PASSENGERS
20% OF TOTAL TRAFFIC

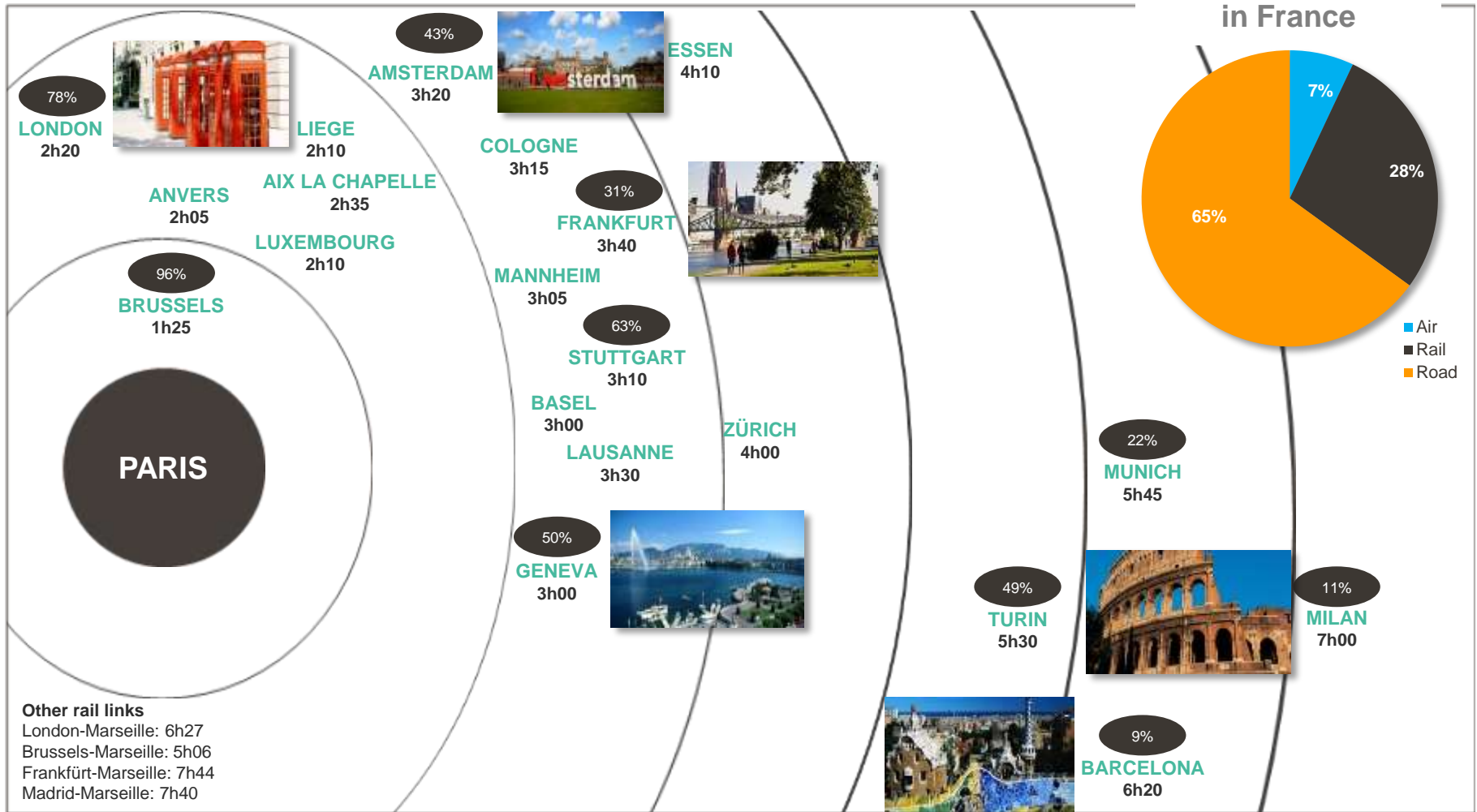
€2.5 BN REVENUE

8 PARTNERSHIPS
AND OFFERS



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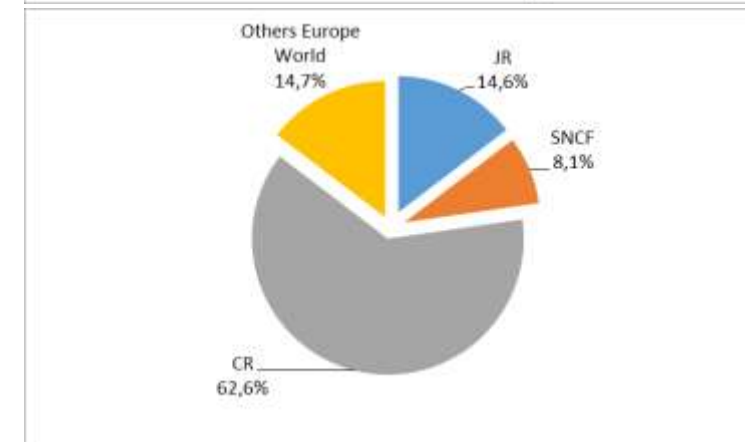
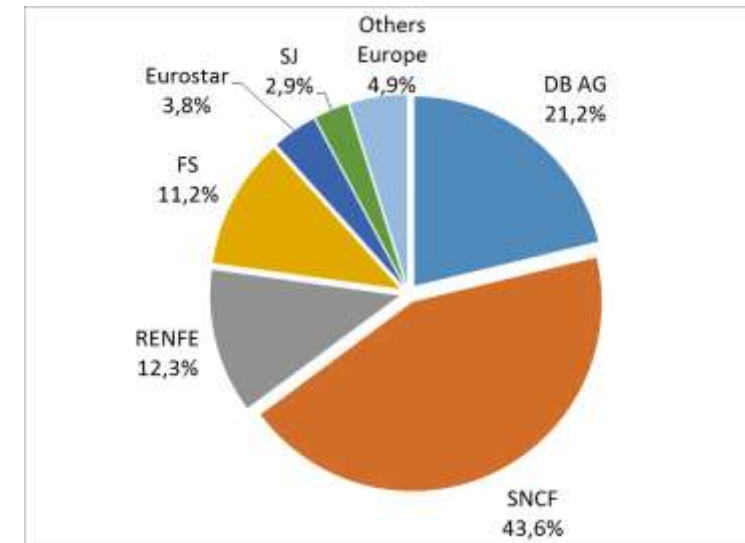
HIGH SPEED RAIL IS AN EFFICIENT ALTERNATIVE TO AIRLINES FOR INTERNATIONAL TRAVEL IN EUROPE



COMMERCIAL GROWTH—SNCF HAS MADE HIGH-SPEED RAIL A SUCCESS STORY

Thanks to:

- domestic know-how
- expert yield management, with compulsory booking
- international partnerships

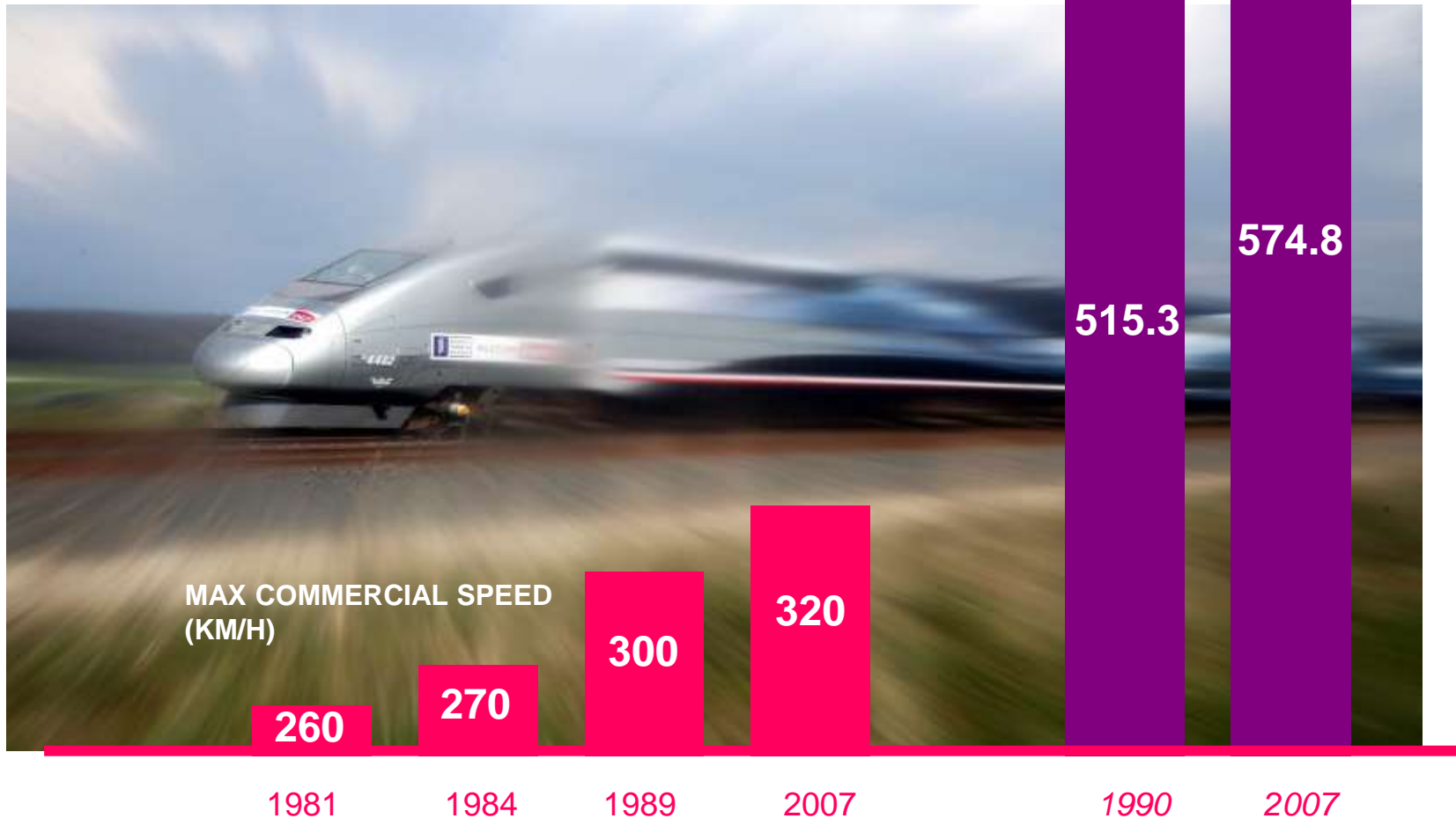


Voyages SNCF's market share in HSR is close to 45% in Europe and 10 % in the world

Source: UIC Synopsis 2015
Total European market: 114.6 billion Pkm, SNCF 50 billion (43.6%)
Other, Europe: SNCB, VR, NS, CD, CP, TCDD, RZD
Other, World: Korail, THSRC



STEADY GAINS IN SPEED



DOUBLE-DECKER TRAINS

450 trainsets

More than 50% are double-decker trains

DUPLEX, the only double-decker train in the world, has operated at 300km/h since 1995

Up to 630 seats per train

Pax per km vs Seat per km: near 70%



FRENCH HIGH-SPEED RAIL: KEY FACTS & FIGURES

